



For immediate release

Quante| Medical set to make its mark on the US

March 12, 2012 – Bozeman, MT – Ophthalmology solutions expert, Quante| Medical, has announced the expansion of its US operation.

“In recent years, Quante| Medical has established a strong track record for bringing innovative technology to the international eyecare market. We see the expansion of our operation in the US as an exciting next chapter in the Quante| Medical story,” said Peter Falzon, the newly-appointed General Manager of Quante| USA Inc, Medical Division.

“Quante|’s ophthalmology business has been growing in excess of 20% per year for each of the past three years driven by new product introductions and good customer service. Our strategy to invest more in the US market will result in more sales, marketing, training and technical resources in the field to support our customers” said Mr. Falzon.

Strong Track Record for Innovation

Founded in 1993 in Clermont-Ferrand, France, Quante| Medical is a world leader in the development of innovative ophthalmology solutions. The company’s wide range of ultrasound and laser devices provides diagnostic and therapeutic solutions tailored to the specific needs of patients and doctors.

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Quantel Medical continues to develop and update its innovative product range -- Recent additions to the product line include the *Aviso* – a comprehensive ultrasound platform offering seven probes, including the 50MHz UBM, and the *Supra Scan* – the only photocoagulator platform to offer both pattern scanning and micropulse technology.

Quantel Medical now hopes to use its US organization in Bozeman, Montana, to increase brand recognition within the US eyecare industry and to facilitate product integration and innovation in the US market as a whole.

“Quantel is uniquely positioned in today’s ophthalmology market for three reasons: Our well recognized and reputable name in ophthalmology, our presence in 85 countries around the world, and our capacity to quickly develop and commercialize innovative products,” said Quantel Medical CEO, Jean-Marc Gendre. “We are looking forward to establishing a wider customer base in the US.”

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About Quantel:

Quantel Medical develops and markets a complete range of diagnostic ocular Ultrasound systems and surgical lasers. This range offers global therapeutic solutions that meet the needs of both patients and doctors. Today, Quantel Medical has built up a worldwide leadership position in the fields of ocular ultrasound and laser photocoagulation.

For more information visit: www.quantel-medical.com.

Editors note:

To schedule an interview with Peter Falzon, please contact Kris Morrill at the email address below.

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